

CMSINFO/2407/009

July 24, 2024

To

BSE Limited  
Listing Department,  
1st Floor, PJ Towers, Dalal Street,  
Fort, Mumbai – 400 001

National Stock Exchange of India Limited  
Exchange Plaza, C-1, Block-G,  
Bandra Kurla Complex, Bandra (East),  
Mumbai – 400 051

**Scrip Code: 543441**

**Symbol: CMSINFO**

**Sub: Press Release: CMS Info Systems reports healthy 17% revenue growth in Q1'FY25**

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“Listing Regulations”), please find enclosed the Press Release titled “**CMS Info Systems reports healthy 17% revenue growth in Q1'FY25**” which is being issued by the Company in connection with the Unaudited Financial Results for the quarter ended June 30, 2024.

You are requested to kindly take the same on your record.

Thanking You,

Yours faithfully,

**For CMS Info Systems Limited**

**Debashis Dey**  
**Company Secretary & Compliance Officer**

Encl: a/a

Media Release

## CMS Info Systems reports healthy 17% revenue growth in Q1'FY25

Secures two key mandates for Technology Solutions from a leading bank

**Mumbai, 24<sup>th</sup> July 2024:** CMS Info Systems Limited, India’s leading business services company offering banking logistics and technology services, announces its financial results for Q1'FY25.

### Q1'FY25 Consolidated & Segmental Financial Performance:

Revenue	Adj. EBITDA*	Adj. PAT*
INR 599 Crore YoY Growth: 17%	INR 164 Crore YoY Growth: 8%	INR 99 Crore YoY Growth: 13% Margin: 16.4%

\*Adjusted for ESOP expenses.

Cash Logistics Business		Managed Services & Technology Solutions Business <sup>#</sup>	
Revenue	EBIT	Revenue	EBIT
INR 387 Cr YoY Growth: 10%	INR 99 Cr YoY Growth: 5%	INR 239 Cr YoY Growth: 31%	INR 41 Cr YoY Growth: 20%

<sup>#</sup>Including Cards Services

### Q1'FY25 Other Highlights:

- Business points for cash logistics segment at 140,000, 11% YoY growth
- Managed Services & Technology Solutions business new order wins of INR 200 Cr
- In ALGO AIoT Remote Monitoring Solution business, won a large unified ‘Build & Operate’ mandate for bank branch surveillance transformation project across 2000 locations. This will be an integrated solution with a 24X7 centralized on-prem command & control centre and will converge the bank’s tech stack with new 10+ AI & ML modules.

Commenting on the performance of the company, **Mr. Rajiv Kaul – Executive Vice Chairman, Whole Time Director and CEO** said, “In a seasonally weak quarter, we continue to deliver strong revenue growth and maintain a high-quality margin profile. Our Managed Services & Technology Solutions business has grown 30%+ and is on track to cross INR 1000 Cr revenue in FY25. Overall, we are reasonably confident of revenue growth being in the 15%-19% range, to achieve our guidance of INR 2,600-2700 Cr revenue for FY25.”

**Regd. Office:** T-151, 5th Floor, Tower No. 10, Sector-11, Railway Station Complex, CBD Belapur, Navi Mumbai-400 614

**CIN:** L45200MH2008PLC180479 | **Email:** [contact@cms.com](mailto:contact@cms.com) | **Tel:** +91 2248897400 | **Web:** [cms.com](http://cms.com)

**LinkedIn:** [CMS Info Systems](https://www.linkedin.com/company/cms-info-systems) | **Twitter:** [@systems\\_cms](https://twitter.com/systems_cms) | **Facebook:** [ConnectingCommerce](https://www.facebook.com/ConnectingCommerce) | **Instagram:** [cmsinfosystems](https://www.instagram.com/cmsinfosystems)

**\*Adjusted for ESOP expenses. Calculation of Adj. PAT below.**

<b>INR Cr.</b>	<b>Q1'FY25</b>	<b>Q4'FY24</b>	<b>Q1'FY24</b>
Reported PAT	90.8	91.4	84.3
Add : Non-cash ESOP Expenses (Net of Tax)	7.7	8.0	2.5
<b>Adj. PAT</b>	<b>98.5</b>	<b>99.4</b>	<b>86.8</b>

**Results for the quarter ending June 30, 2024, prepared under Ind AS, along with segment results, are available in the Investor Relations section of our website [www.cms.com](http://www.cms.com).**

### **Analyst Conference Call:**

The earnings conference call will be held on Friday, July 26, 2024 at 12 noon (IST) to discuss the Financial Results and performance of the Company for Q1'FY25. The earnings conference call will be accessible from all networks and countries through universal access dial-ins +91 22 6280 1123 / +91 22 7115 8024 also accessible [here](#). Further, the analyst(s)/institutional investor(s) presentation will be submitted to Stock Exchanges and hosted on the Company's website at [www.cms.com](http://www.cms.com).

### **About CMS Info Systems Limited (CMSINFO):**

CMS Info Systems Limited (BSE: CMSINFO | 543441, NSE: CMSINFO) is India's leading business services company providing logistics and technology solutions to banks, financial institutions, organized retail, and e-commerce companies with a presence across Cash Logistics, Managed Services, and Technology Solutions.

CMSINFO businesses include ATM and Retail Cash Management, Banking Automation, ATM-as-a-service, AIoT Remote Monitoring, Software Solutions and Card Issuance, Management & Personalization.

CMSINFO is committed to enable financial inclusion by providing access to formal banking services and driving seamless physical payments in India.

### **Contact Information:**

#### **Media Relations Representative**

Smita Sengupta  
[smitta.sengupta@cms.com](mailto:smitta.sengupta@cms.com)  
+91-9769550799

Sandeep Sarkar  
[sandeep@thegoodedge.com](mailto:sandeep@thegoodedge.com)  
+91-9967104139

#### **Investor Relations Representative**

Puneet Kokru  
[puneet.kokru@cms.com](mailto:puneet.kokru@cms.com)  
+91-22-6918-4015

Anuj Sonpal  
[cms@valoremadvisors.com](mailto:cms@valoremadvisors.com)  
+91-22-4903-9500

#### **Company Secretary & Compliance Officer**

Debashis Dey  
[company.secretary@cms.com](mailto:company.secretary@cms.com)  
+91-22-4889-7400

**Regd. Office:** T-151, 5th Floor, Tower No. 10, Sector-11, Railway Station Complex, CBD Belapur, Navi Mumbai-400 614

**CIN:** L45200MH2008PLC180479 | **Email:** [contact@cms.com](mailto:contact@cms.com) | **Tel:** +91 2248897400 | **Web:** [cms.com](http://cms.com)

**LinkedIn:** [CMS Info Systems](#) | **Twitter:** [@systems\\_cms](#) | **Facebook:** [ConnectingCommerce](#) | **Instagram:** [cmsinfosystems](#)